



2021 Recycling and Litter Prevention Program Market Development Grant

Market Development Grant Eligible Projects

This grant provides businesses (e.g. manufacturers, recyclers, material processors, etc.) opportunities to create or expand recycling processing capacity and recycled material production. This includes funding for equipment specifically needed to remanufacture recyclable materials into bulk raw material or finished product. This grant requires the business to have a government sponsor. Grant funds are reimbursed only after project completion through the government sponsor. Grantees have 24 months to complete the project.

Project Category	Maximum Grant Request	Project Examples <i>examples are illustrative and not all-inclusive</i>
Construction and Demolition Debris (C&DD) Recycling	\$200,000	C&DD operations seeking equipment to pre-process material received at their site of operations.
Manufacturing and Processing Equipment	\$200,000	Manufacturing or processing facilities seeking to expand their capabilities to process base material or manufacture a finished product. Equipment for collecting and processing a recyclable material to be converted into a manufactured product (e.g. cardboard, glass, plastic, organics, etc.)
Material Recovery Facility (MRF) Recycling-Private	\$200,000	A private sector owned and operated material recovery facility seeking funds to expand operational capacity.

Allowable Costs

Equipment

- Purchase of equipment.

Goods and Services

- Site improvements directly related to projects (e.g. electrical, concrete work, plumbing, compressed air lines, etc.)
- Purchase tools and supplies necessary to implement the project.

Personal Services Contract

- Contracts covering the costs necessary for services of public or private contractors related to the project.

Unallowable Costs

Non-reimbursable costs

- Costs not identified under Allowable Costs.
- Employees' salaries, benefits, or administrative costs.
- Equipment rental, including long-term leasing.
- Financial services and grant writing fees.
- Marketing (product or brand-related marketing and advertising).
- Food or entertainment expenses, including procurement of coolers, grills, etc.
- Bulk fuel for transportation or equipment.
- Land acquisition.
- Website development and maintenance.

Non-reimbursable activities

- In-kind donations as part of match.
- Research and development.
- Replacing operational funds with grant funding.
- Recycling of hazardous waste.
- Projects utilizing materials not generally found in the municipal solid waste stream.

2021 Recycling and Litter Prevention Program - Market Development Grant

Cooperating Enterprise and Government Sponsor

A business applicant is considered the cooperating enterprise and must have a government sponsor to apply. A government sponsor can be any local government entity. The government sponsor is the grantee for any funded project and is required to apply through the online grant portal. Therefore, businesses should work closely with their government sponsor throughout the grant process to ensure that the project is successful. This includes updating the government sponsor on the project progress and working with them to close out the grant.

If awarded funding, 100 percent of the grant payment shall be held by Ohio EPA and not forwarded to the government sponsor (grantee) until all expenditures have been completed, the appropriate invoices and proof of payment are documented, and an Ohio EPA final compliance check is completed. Once the government sponsor (grantee) receives the payment, the grantee shall forward the payment in full to the business (cooperating enterprise).

Required Financial Documentation for Cooperating Enterprise

The following required financial documents must be submitted by the business (cooperating enterprise) by email at recycle@epa.ohio.gov by Feb. 12, 2021. Failure to submit this information may result in denial of the grant request. Please visit Ohio EPA's [Requesting the Recognition of Trade Secret Protection](#) fact sheet for more information about trade secret claims.

- 3-5 years of sales projections with anticipated Return on Investment (ROI)
- Bank letter indicating sufficient funds for project costs (line of credit, letter of credit or proof of cash reserves)
- Business Credit Rating Report (Dun & Bradstreet, Equifax Business, Experian Business, etc.)
- 3-5 years of profit and loss or income statement reports

Additional Information

- Requires a 100 percent match.
- Financial match must be a cash or credit. Using "in kind" and funds from other grant programs is prohibited.
- Project location must be secured at time of award.
- Grant period is 24 months (July 1 through June 30).
- Grant and match funds must be spent within the grant period.
- No outstanding financial or environmental compliance issues with applicant.
- No partial awards are issued.
- If awarded, timeline extensions and/or additional grant funds are not allowable.
- If awarded, **no funds** are released until the project is completed and an electronic closeout report is submitted and approved by Ohio EPA.
- A Market Development Grant Word template is available to download at recycleohio.gov (under Grant Resources and Publications) to assist in preparing the necessary information to submit an online grant application.
- Applications and grant closeout reports are required to be submitted online at <https://ohioepa.custhelp.com/app/apply>.

For more information, please visit recycleohio.gov or contact us at recycle@epa.ohio.gov.